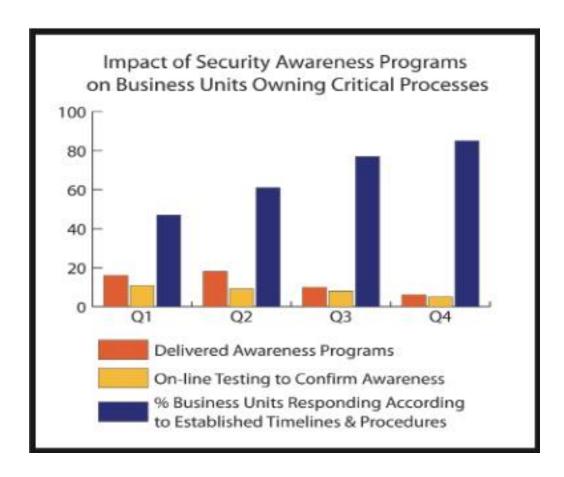


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Empower Critical Business Process Owners through Awareness



Security has a unique perspective on risk that comes from gathering, analyzing and understanding threat and risk data. This insight obligates us to make our customers aware of the risks that could affect them, especially when those customers control the most sensitive and essential business processes in our companies.

Our objective is simple. We have the data and we have the mission. We must tell the story, eliminate plausible denial, and enable and empower our customers to own prevention through awareness.

Every enterprise, whether public or private, has a core set of operational processes that are so essential to the company's mission and success that we must implement special protective measures to ensure their continuous availability. A key component of the overall protection strategy is the principle that the owner of each process is accountable for maintaining process integrity, and the employees who operate the process are the first line of defense.

Let's consider an example in which Corporate Security has identified the company's top 50 critical processes and the business units that own them. Security subjects these internal customers to various types of risk assessments at various frequencies to ensure that each process' uninterrupted availability is tested and verified. Security also plays a key support role by providing tailored risk awareness programs.

In the chart on the previous page, we see that awareness projects were phased into all of the business units owning critical processes over the course of the past year. To maximize awareness of the most significant risks, Security worked with each customer to tailor the awareness program format and content based on historical incident experience and issues identified in prior risk assessments. Throughout the year, online testing, such as a one-minute quiz on employee response to a specific scenario, was conducted when employees logged into the corporate network. Quarterly spot checks of active preventive measures by security officers on tours affirmed the currency and quality of awareness.

Contingency plans are always arrayed around the most critical business processes and involve both specific steps to be taken to mitigate impact and timelines associated with compensatory measures. The key measure is found in the percentage of critical functions that followed established protocols and procedures when a threat event presented itself. The chart shows a fairly dramatic increase (47 to 85 percent) in the quality of response over the year-long period, which confirms the effectiveness of the awareness programs.

Corporate Security must enable its constituents to be alert to risk and to know what to do when things go bump in the night (or day). We have limited resources and must depend on our customers to be the eyes, ears and, as demonstrated here, the initial responders to threats to critical business operations. We empower them to do the right things when we provide measurably effective awareness of responsibility.

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Visit the Security Executive Council website for other resources on Security Metrics: Measuring Awareness Programs

About the Security Executive Council

The SEC is the leading research and advisory firm focused on corporate security risk mitigation solutions. Having worked with hundreds of companies and organizations we have witnessed the proven practices that produce the most positive transformation. Our subject matter experts have deep expertise in all aspects of security risk mitigation strategy; they collaborate with security leaders to transform security programs into more capable and valued centers of excellence. Watch our 3-minute video to learn more.

Contact us at: contact@secleader.com

Website here: https://www.securityexecutivecouncil.com/